FSC-141- B
ROU Brief - 9/10/97
For AVP/RSM/RBM/ROM/KAM/AM/DM/RM/AE/MC/PC/PRC/SC

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➡ Company Vehicles - Tinted Windows
(Contact: Jan Faries, #3044)

- In 1996 and 1997 vans were purchased without deep tint privacy glass and alarms as we were no longer carrying tobacco products.

  - Fleet Operations has received calls stating that coupons are being damaged from the heat. If you are experiencing this problem, you should purchase an easily removable sunscreen for windows where coupons are located.

  - If damage to coupons continues with use of the sunscreen, please notify Jan Faries.

➡ Discontinued Items
(Contact: Jasper Spencer, #4072)

- Following items available for immediate shipment. These items will be liquidated on 10/15/97 or when inventory is depleted.

  - Revised Counter Clamp Kit for OPM IV, #469061
  - Crank Assembly Leg Set for OPM IV, #438934

➡ UPS Strike-Issues with U.S. Postal Service Deliveries to Sales Rep Outside Storage Locations
(Contact: Bill Brown, #3324)

- As you know, shipments were made via U.S. Postal Service during the UPS strike. Since the strike is over, we have resumed shipping small packages via UPS.

- We have encountered problems with U.S. Postal Service delivering to outside storage locations. Some reasons for non-delivery include "front office at the storage facility will not accept" and "postal courier will not leave with the front office or at the locked unit". In some cases Reps have been able to pick materials up at the post office. Other postal locations are refusing to release materials and returning shipments to sender.

- Shipments returned to warehouses are being processed and reshipped, ASAP, via UPS.

- To minimize refused shipments and returns, please ensure Reps are making arrangements at the storage facility to receive their materials or have worked out an agreement with the carriers regarding scheduling deliveries.

➡ AIM Update - New Promotion Codes
(Contact: Stephanie Fields, #7742)

- MSA is now providing more detail on Discount/Price Off and BSGSF promotions. These new codes are reflected on reports generated by function 185 and 195. Following are new promotion codes:

  – Total Discount / Price Off (code D) is replaced with:

  A = Less than $1.00
  B = $1.00 - $1.99
  C = $2.00 - $2.99
  E = $3.00 - $3.99
  G = $4.00 +
  H = Other Price Off

  – Total BSGSF (code F) is replaced with:

  I = B1G1F
  J = B2G1F
  K = B3G1F
  L = B3G2F
  M = Other Free Product
  N = B4G1F

- Promotion codes T (Total), P (Premium), and U (Unknown /Other) have not changed.

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